



COMPANY PROFILE PRESENTATION

AUGUST 2024



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WHO WE ARE



KDD was **founded in 1962** as a dairy company with a vision to achieve nutritional goals through packaged dairy food.



Over the years, KDD grew and diversified its portfolio. Today, it has a **multi-product, multi-category portfolio** that caters to a wide variety of consumers in the region & beyond.



KDD's main activities include manufacturing, marketing, sales & distribution of **dairy products, juices, ice creams & culinary**, made to international quality standards.



In addition to being available to a vast network of retailers in the region, KDD also has its own retail stores in Kuwait in the form of **Dukkan convenience stores** and **KDD Gate Shops**.



KDD has a **direct home delivery network** in Kuwait & UAE and indirect delivery to homes across delivery partners & marketplaces in the region.



KDD has also built a **strong brand** in the foodservice sector where its products are the core ingredients in leading restaurants and catering establishments.



KDD is a **100% Kuwaiti** closed shareholding company.

OUR CORE STRENGTHS



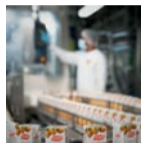
INGREDIENT STEWARDSHIP

KDD responsibly sources the finest ingredients with a primary focus on - No Preservatives, No artificial colours, Nutrient Density & Naturality.



PACKAGING ASSURANCE

- KDD's long-life products are thermally treated and aseptically packed in cartons to retain a shelf life from 6 to 9 months.
- Fresh & fermented products and ice cream are vertically integrated with its own packaging, bringing full control of material in direct contact with the product.



MANUFACTURING EXCELLENCE

KDD's production centers cover approximately 57,000 sqm, processing, filling, packing & transporting with consistent quality outcomes. The KDD Sabhan plant is also one of the largest and most technically advanced plants in the Middle East.



BRAND STATURE

KDD is a legacy brand in the region with an extremely strong heritage. This is why the brand resonates across multiple generations & consumer segments, growing from strength to strength.

OUR TIMELINE '60s and '70s



1960



Establishment of
The Danish Kuwait
Dairy Company in 1962



Commencement of
production of pasteurised
milk & yoghurt in 1962



Introduction of
ice cream in 1972 and
labneh facilities in 1978

--- 1980

OUR TIMELINE '80s



1980



Company becomes 100% Kuwaiti in 1982



Introduction of longlife UHT technology in milks in 1982, juices in 1983 & tomato paste in Tetrapak in 1987

1990



Expansion of export operations from 1982 onwards

OUR TIMELINE '90s



1990



Iraqi invasion of Kuwait leads to bombing of facilities, followed by rebuilding and rapid modernisation in 1990



KDD becomes preferred supplier for global and local brands in 2000

2000



Building continued expertise across a wide portfolio of fresh & long life products in 2000

OUR TIMELINE '2000s until today



KEY NUMBERS



>1000 strong fleet
across the region



>2000 KDD
employees



>35,000 retailers
served



>27,000 refrigerated
assets in markets



>1 BILLION packs produced
every year



>750K Instagram &
Facebook followers



40,000 SQM production
facility



1962 start of
business

OUR CATEGORIES TODAY



DAIRY



- Plain Milks
- Flavoured Milks
- Yoghurts
- Laban
- Labneh

JUICES



- 100% Juices
- Nectars
- Drinks

ICE CREAM



- Lollies
- Sticks
- Cones
- Cups
- Tubs
- Soft serve

CULINARY



- Tomato paste
- Thick cream
- Liquid creams
- Cooking sauces
- Butter
- Olive oil

SUPPLY CHAIN PERSPECTIVE

A GLOBAL SCOPE



MARKET PRESENCE MAP

GCC & BEYOND



WAREHOUSES

- Kuwait
- Saudi
- UAE

RETAILERS/ CUSTOMERS

- Bahrain
- Kuwait
- Saudi
- UAE
- Qatar
- Oman
- Iraq
- Jordan
- Palestine
- Canada
- USA

OUR QUALITY CERTIFICATIONS

ENSURE ACCESS TO ALL MARKETS & CUSTOMERS



ISO 14001:2015
Environmental
Management
Systems



FSSC 22000:2019
Food Safety
Management System
for Dairy and Plastic



ISO 27001:2013
Information
Security
Management
System



ISO 45001:2018
Occupation Health
and Safety



2023
Kuwait Conformity
Assessment Scheme



2022
Emirates Quality
Mark

- KDD's facilities and processes are supported by regular quality audits.
- Products undergo laboratory analysis and stringent quality checks in our laboratory before they are shipped to customers.
- All KDD manufactured and tested products meet GCC Standardization Organization (GSO) Standards.
- Highest standards of quality, safety and care for the environment are the building blocks of KDD's complete value chain.

PEOPLE, PLANET & NUTRITION



AT THE CORE OF OUR SUSTAINABILITY FRAMEWORK

By 2030, KDD aims to strengthen its position as a leading food & beverage company, with a holistic approach its position as a leading food & beverage company, with a holistic approach to human wellness, environmental health & a thriving society



NUTRITION

Be a leader in the development of food & beverages that improve metabolic well-being

Focus areas

- Engineer existing portfolio, ingredients & process to deliver optimal metabolic health
- Solve for dietary imbalances with new functional foods
- Socialise the new nutrition philosophy among employees, stakeholders, consumers

Supporting SDGs



PEOPLE

Be a diverse, fair and inclusive employer that empowers people and creates opportunities for communities in the region

Focus areas

- Promote diversity and inclusion
- Support local communities
- Foster a healthy and safe workspace
- Provide development opportunities with fair compensation

Supporting SDGs



PLANET

Leave the smallest environmental footprint behind, while addressing the biggest sustainability challenges in the region

Focus areas

- Sustainable ingredients sourcing
- Sustainable manufacturing, logistics & distribution
- Sustainable packaging & end of life treatment

Supporting SDGs



THANK YOU

